



October 10, 1998

Greg Johnson
President, National Asbestos Flooring
Encasements Systems, Inc.
419 Main Street, Suite 318
Placerville, CA 95667


Dear Mr. Johnson:

As you are well aware, since the early nineties, the United States Postal Service has had your company as a sole source provider install your asbestos encasement system in more than thirty of our post offices. We have found the asbestos encasement system installed by your company to be not only an economic, but a practical solution for non-friable asbestos materials. Especially, when comparing to the health risks and exorbitant costs inherent with abatement and removal of flooring material and mastics. As you know, our policy is to maintain non-friable asbestos containing floor coverings in place rather than subjecting our employees and customers to the potential hazards created by the abatement removal processes.

The professional manner that you and your staff have approached every job that we have had your company do for us has over the years established a comfort zone of safety enjoyed by our employees and customers, and the manner in which you have worked around our operational processes of moving the mail without delay has made you one of our most valuable contractors.

We are just beginning a new fiscal year with our budgeting processes and will be adding a new list of facilities requiring remodeling and rehabilitation during upcoming year. Please consider this memo a thank you for the excellent work you have done for us in the past and a heads-up for the projects we are planning in the near future. You are familiar with our needs, requirements, and our idiosyncratic operational constraints, and we look forward to working with you and your staff again.

Sincerely


Robert V. Dumivant
Facilities Specialist
Sacramento District